

VIZIONFOCUS INC.

Sofia Lee
Chief Financial Officer.

2025.11.17





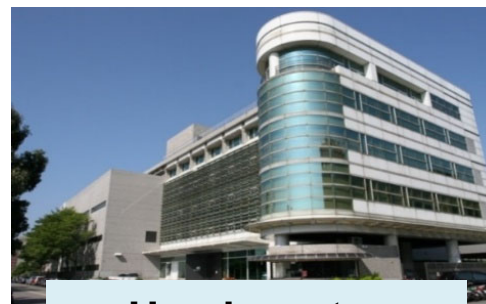
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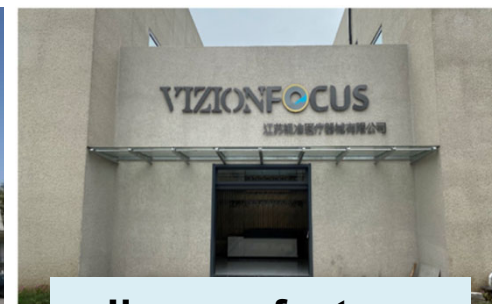


01. Company Briefing

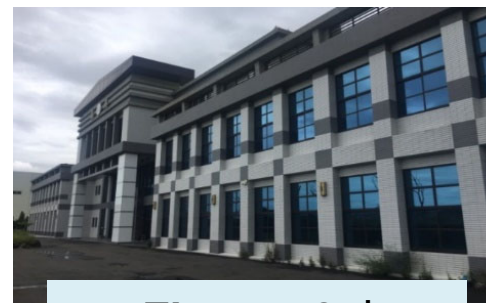
Company Name	VIZIONFOCUS INC.
Founded Date	2012.05.10
Headquarter	3F, No66, Youyi Rd., Zhunan Township, Miaoli County, Taiwan
Capital	NT \$ 579M (US \$ 18M)
Chairman/ General Manager	Shiou-Chuang Huang Angus Shih (Ph.D.)
Core business	Soft contact lens research & design, manufacturing, and trading.
Factory	Zhunan Headquarter, Taiwan Zhunan 2 nd Factory, Taiwan Jiangsu Danyang Factory, China
Capacity	57M pcs / Month



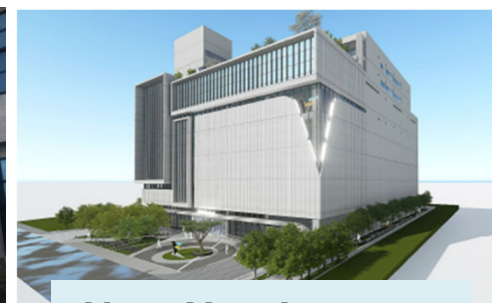
**Headquarter
Zhunan ,Taiwan**



**Jiangsu factory,
China**



**Zhunan 2nd
factory, Taiwan**

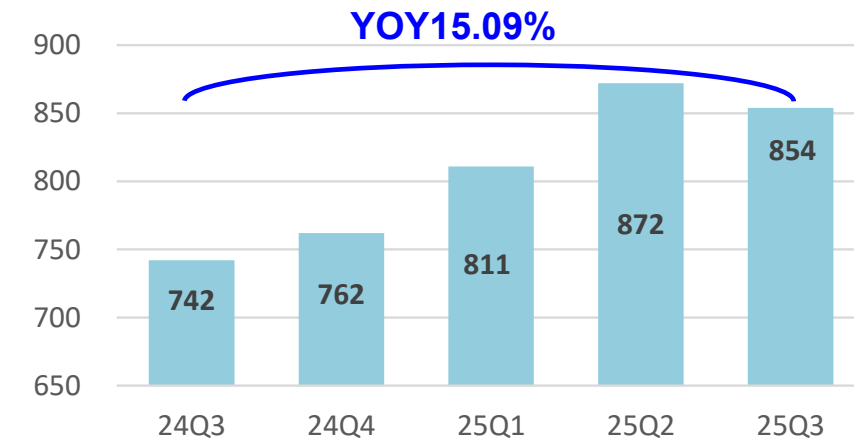


**New Headquarter
Zhunan ,Taiwan
(2026)**

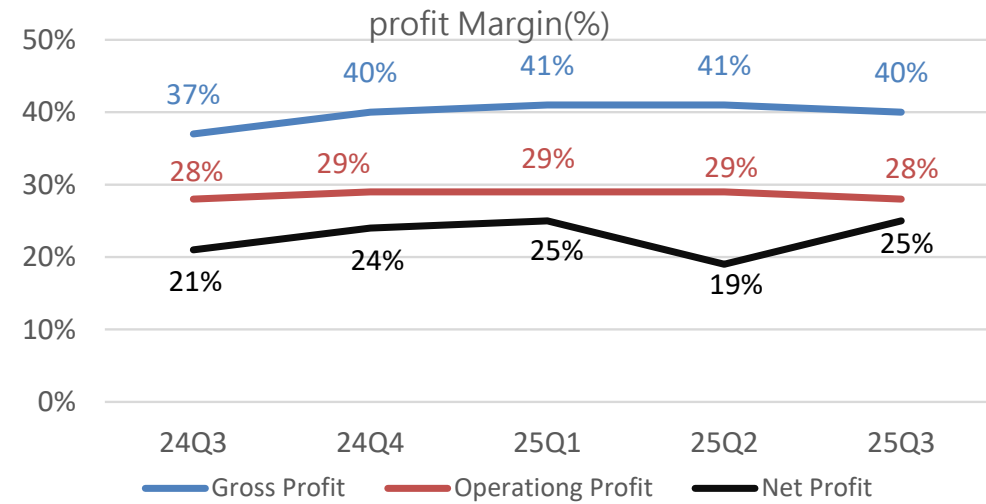


02. 2025 Financial Performance _ Quarterly

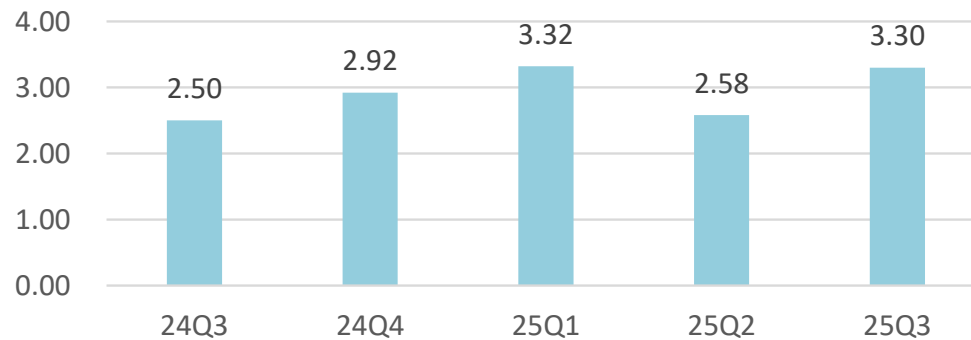
(NT\$m) 1. Quarterly Revenue and Growth rate



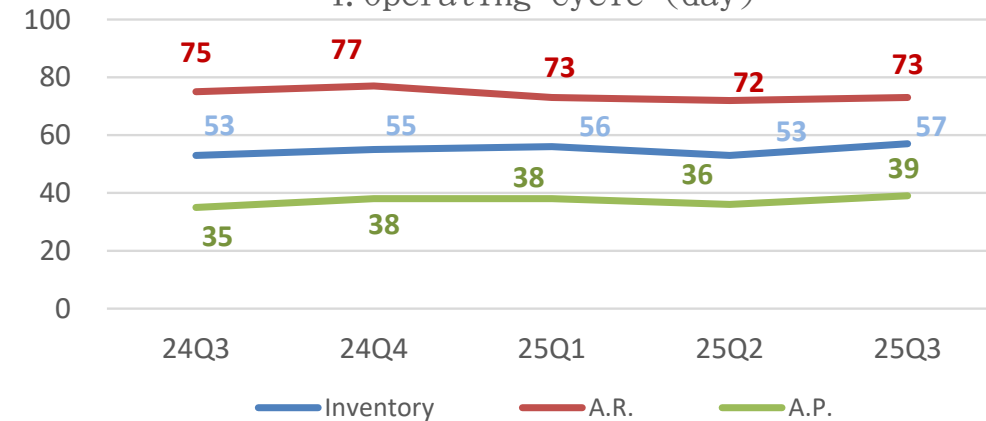
2. Gross Profit Margin/Operating profit Margin /Net



3. EPS. (NT\$)

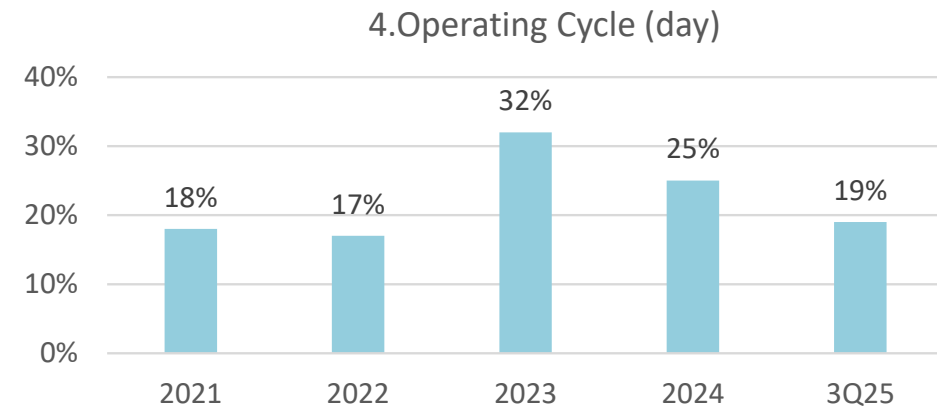
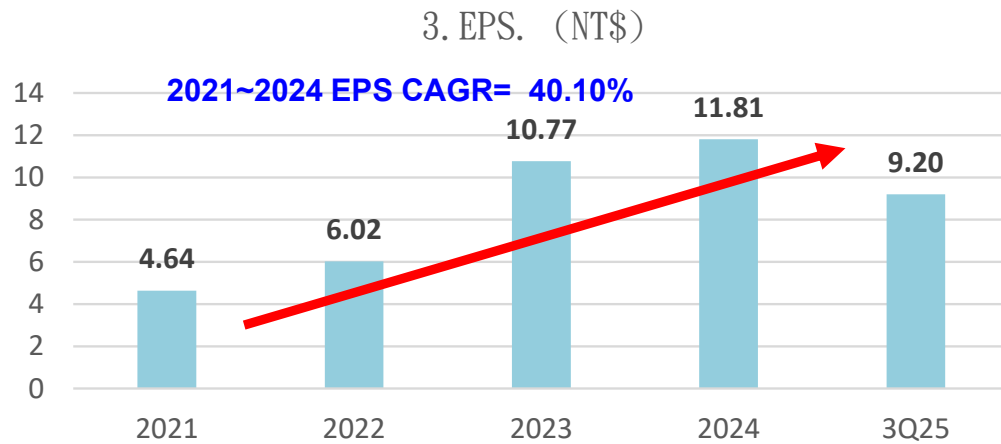
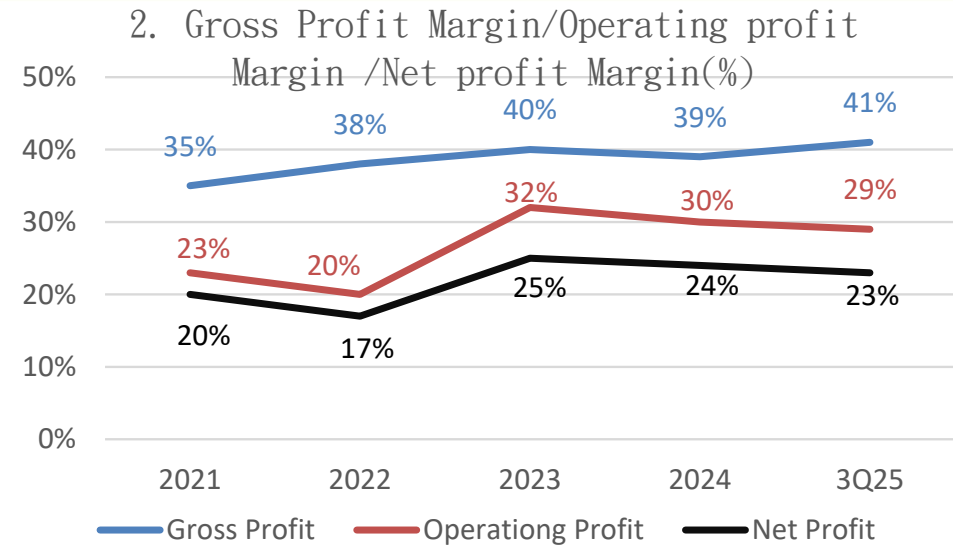
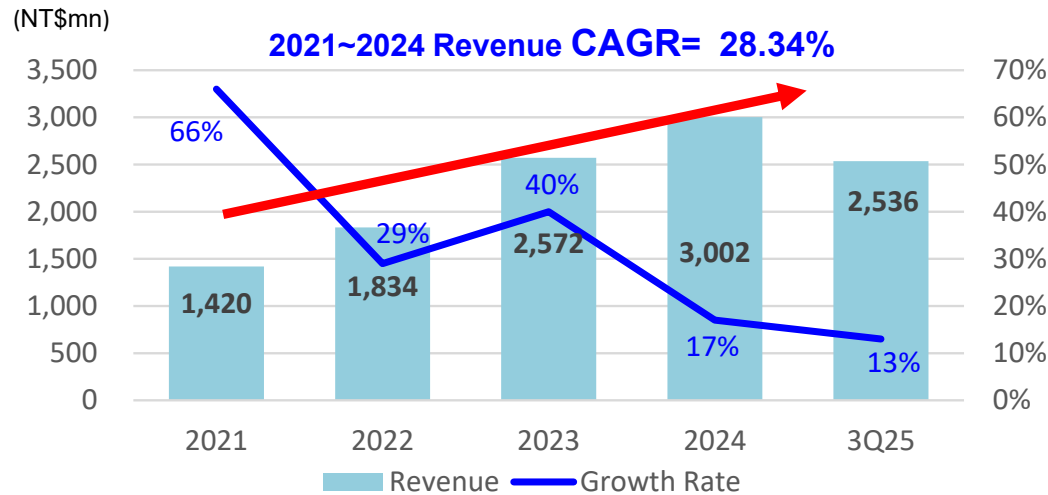


4. Operating Cycle (day)





02. 2025 Financial Performance _Yearly





03.Business Overview _ Revenue Market Share

Europe



China 47%
2024年YOY +11%
2025年Q3 YOY -9%

S.Esia



Japan 47%

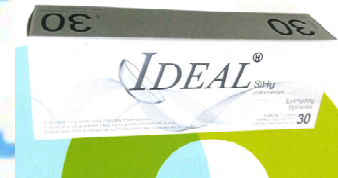
2024年YOY +28%
2025年Q3 YOY +43%

Taiwan 6%

2025年Q3 YOY +53%



USA



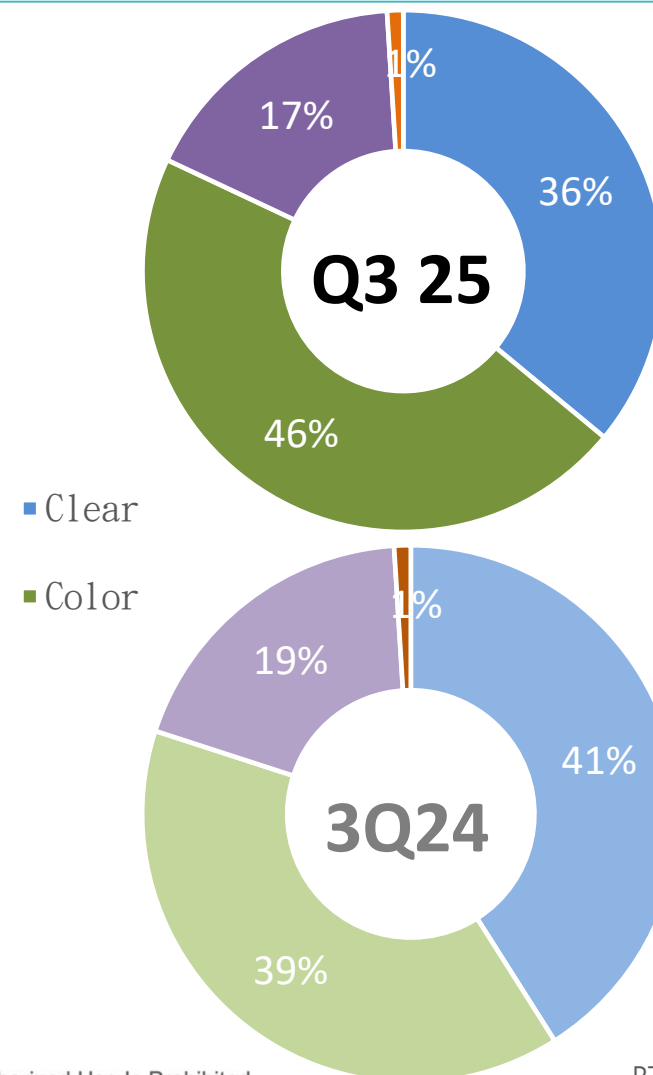
03. Business Overview _ Q3 Sales Revenue - Product

Sales Revenue - Product

- Clear lenses account 36% for Q32025 . The sales slightly decreased, mainly because end consumers are gradually shifting to colored contact lens .
- Colored lens account 46% for Q32025 . The growth is driven by strong demand for newly Fixed-axis" colored contact lenses .
- Functional lenses for the 3Q 2025 account for 17%. Functional lenses, including blue light filtering products, have seen a decrease in shipment volume due to the significant increase in cosmetic contact lens sales during the third quarter.
- Silicone hydrogel lenses for the 3Q 2025 account for 1%.

In the third quarter, silicone hydrogel lenses are still being developed in the US and Chinese markets.

However, with shipments to Japan planned for next year, overall sales are expected to rise up.





04.Future Outlook: Market Analysis

- The global contact lens market is estimated to be around USD 10 billion in 2024, with an annual growth rate of 7.4%.North America remains the largest market, growing at approximately 5.6% annually; the European market is growing at 3%–4%,the Japanese market at 6% – 7%,and mainland China’ s online platforms are growing at around 13%.Overall, the market is experiencing steady and healthy growth.
- In Q3 2025, China’ s online sales grow by +14.7%, with Douyin (TikTok China) maintaining strong growth of +40%,while JD.com growth of +31%, Tmall stable growth. Demand for colored and clear contact lenses in China remains strong. Sales in the Q4 is expected to see significant growth compared to the same period last year."
- China’ s contact lens market is currently undergoing industry transformation, with market concentration declining.The traditional “Big Four plus Hydron” are losing share, while emerging brands are rapidly gaining market presence.

Note 1. Contact Lens / Lens Care Industry Information, Dec. 2024 & Apr. 2025, Sigo Data Operations Note 2. Industry Overview and Analysis, Jan. 2025, Lanmo Data Analytics



VizionFocus Growing Momentum :

- China : (a)Local Supply
(b)new customer & new colored contact lens series launch
- Japan : Expand market share with differentiated products (toric lenses, second generation blue light block lenses).
- Taiwan : Integrate the value chain and broaden export opportunities
- USA/Europe : Silicone hydrogel product series

Thanks.
