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望隼科技股份有限公司

VIZIONFOCUS INC.

With your vision focus and clear

Speaker : Sofia Lee(CFO)

24th March, 2025



Disclaimer

- The information provided in this presentation contains all forward-looking views and will not be updated as a result of any new information, future events or otherwise.
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Company Briefing

Company Name	VIZIONFOCUS INC.
Founded Date	2012.05.10
Headquarter	3F, No66, Youyi Rd., Zhunan Township, Miaoli County, Taiwan
Capital	NT \$ 579M (US \$ 18M)
Chairman/ General Manager	Shiou-Chuang Huang Angus Shih (Ph.D.)
Core business	Soft contact lens research & design, manufacturing, and trading.
Factory	Zhunan Headquarter, Taiwan Zhunan 2 nd Factory, Taiwan Jiangsu Danyang Factory, China
Capacity	54M pcs / Month



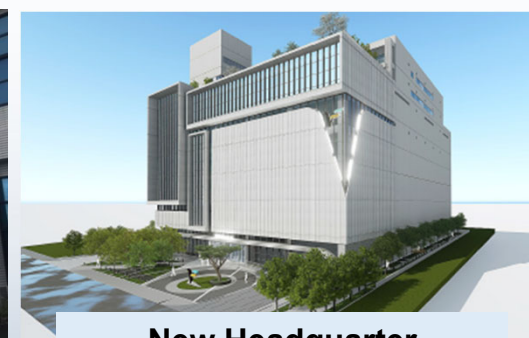
**Headquarter
Zhunan ,Taiwan**



Jiangsu factory, China



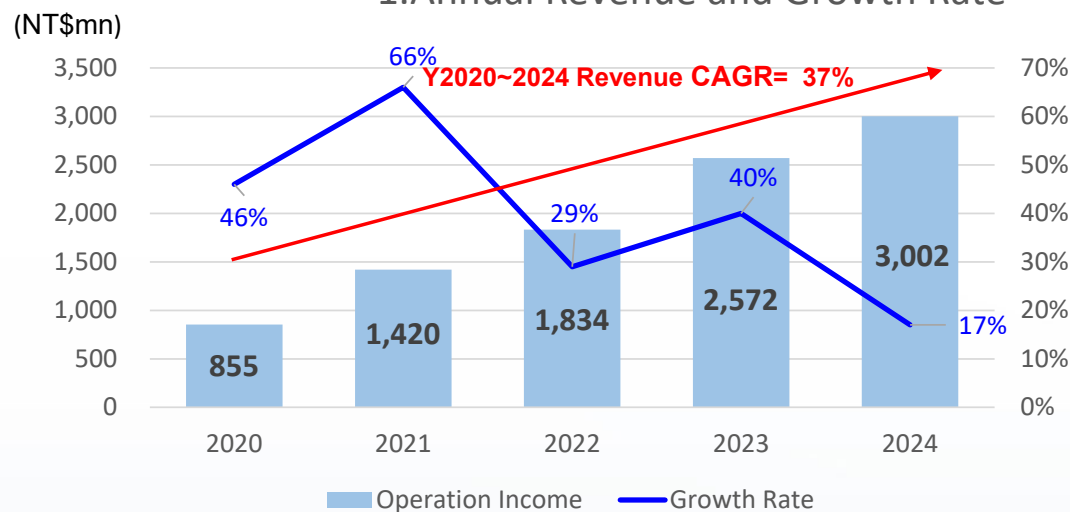
Zhunan 2nd factory, Taiwan



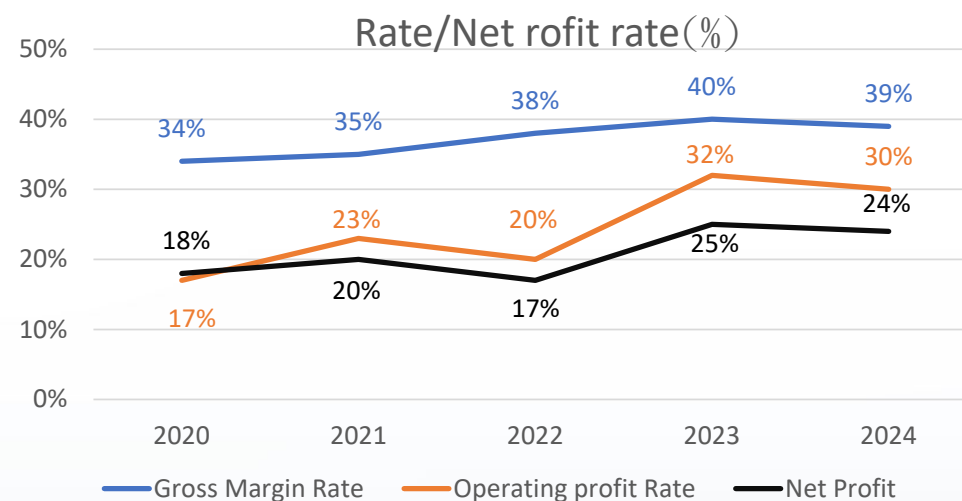
**New Headquarter
Zhunan ,Taiwan (2026)**

01. 2024 Financial Performance

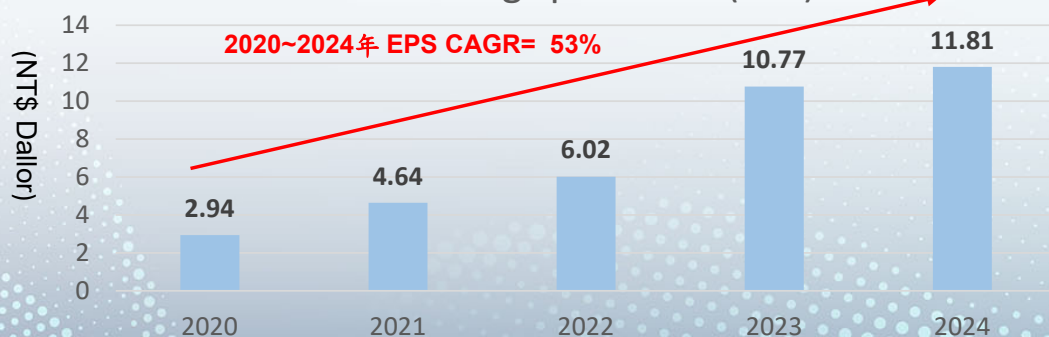
1. Annual Revenue and Growth Rate



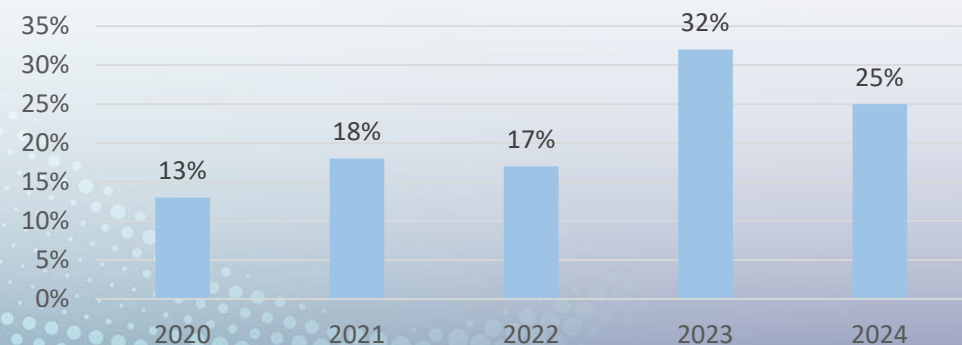
2. Gross Margin and Operating Profit



3. Earnings per share (EPS)

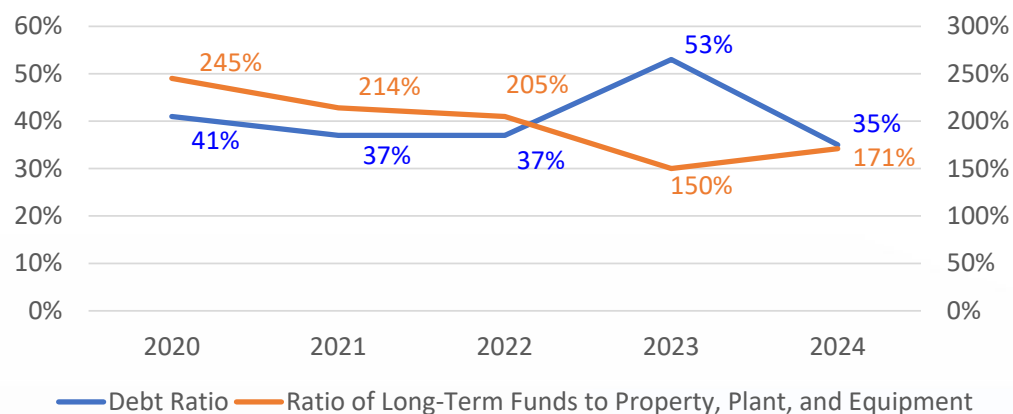


4. Return on equity (ROE)%

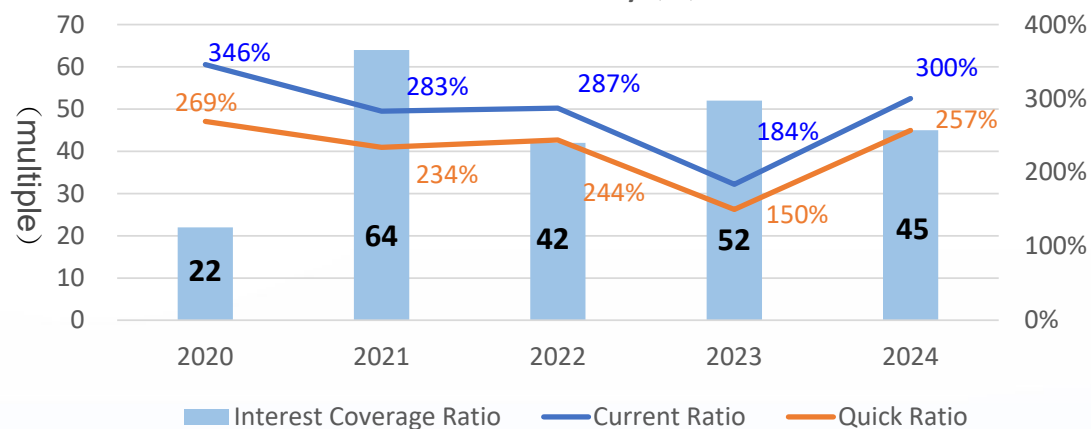


02. 2024 Operating Performance

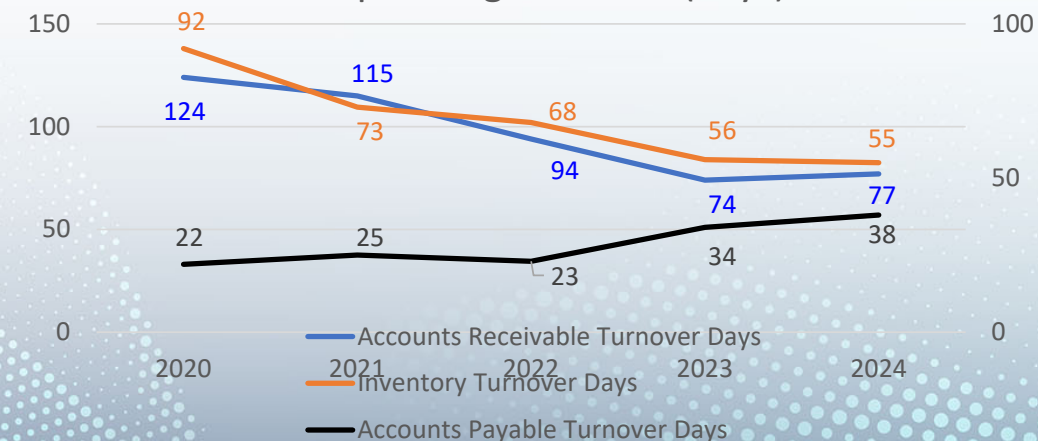
1. Financial structure(%)



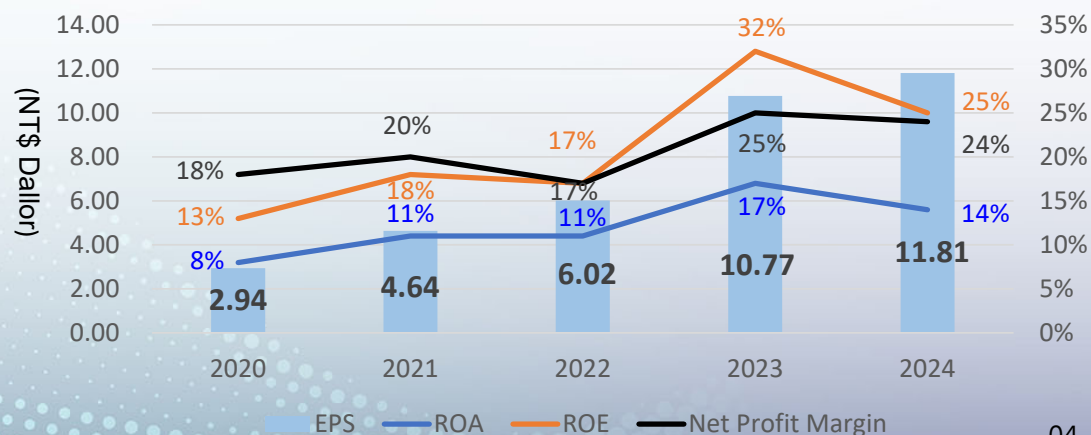
2. Solvency(%)



3. Operating Turnover (days)



4. Profitability



03. Business Overview: Revenue Market Share



China 58%

2023年YOY +46%
2024年YOY +11%

SEA



Japan 37%

2023年YOY +30%
2024年YOY +28%

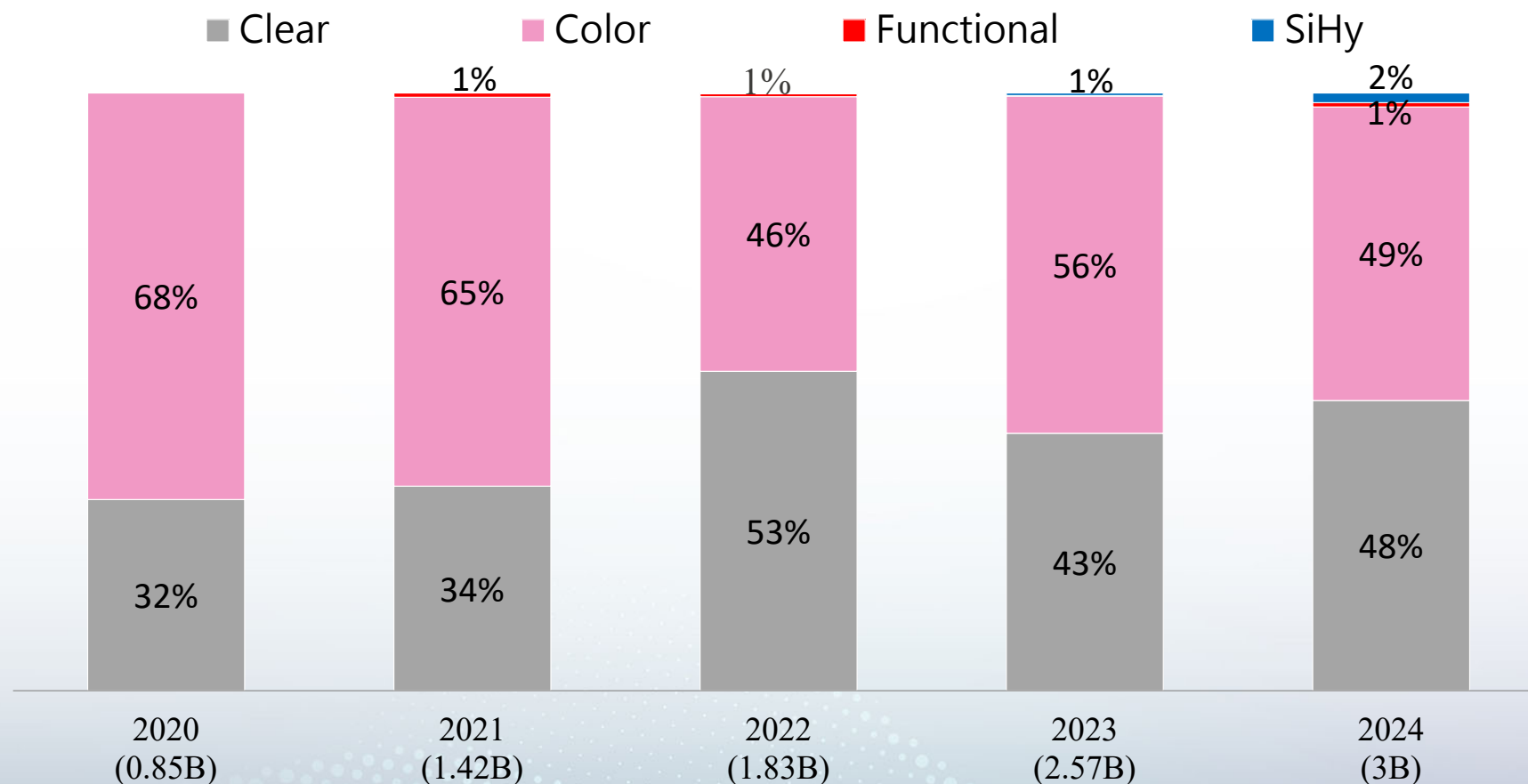
Taiwan 4%



US



03. Business Overview: Product Revenue Breakdown



Note:

• 2024年 YoY +17%

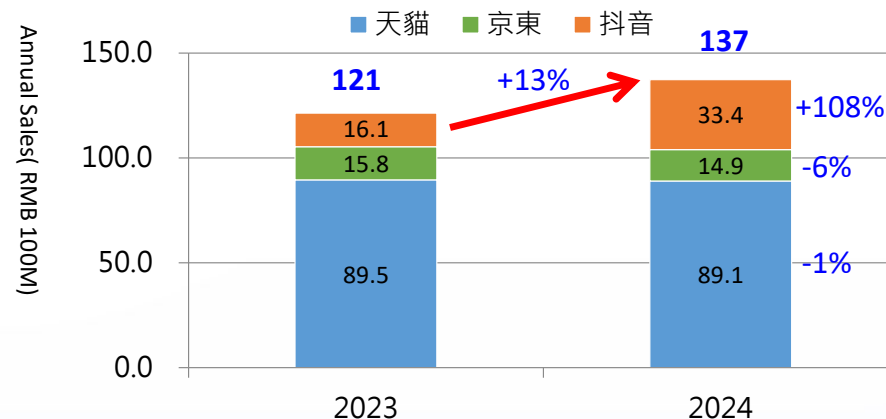
04. Future Outlook: Market Analysis

- In 2024, the overall sales growth across China's three major online platforms **was 13%, with TikTok experiencing a remarkable 108% growth. Demand remains strong, but competition is intensifying.**
- The Chinese contact lens market is undergoing an industry transformation, with market concentration declining. The market share of the traditional "Big Fours + Hydron" is decreasing, while emerging brands are rapidly gaining traction.
- Growth drivers for 2025: :
 - China market: Silicone hydrogel products, half-yearly colored lenses.
 - Japan market: Second-generation blue light-filtering products, toric lenses.
 - U.S. market: Silicone hydrogel products.

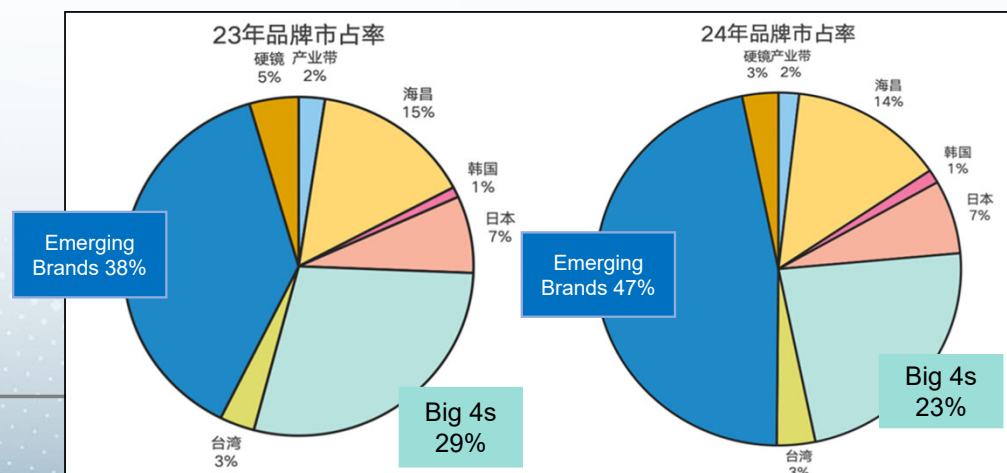
Source Referencing:

1. Contact Lens / Care Solution Industry Information, September 2024, SIGO Operational Data

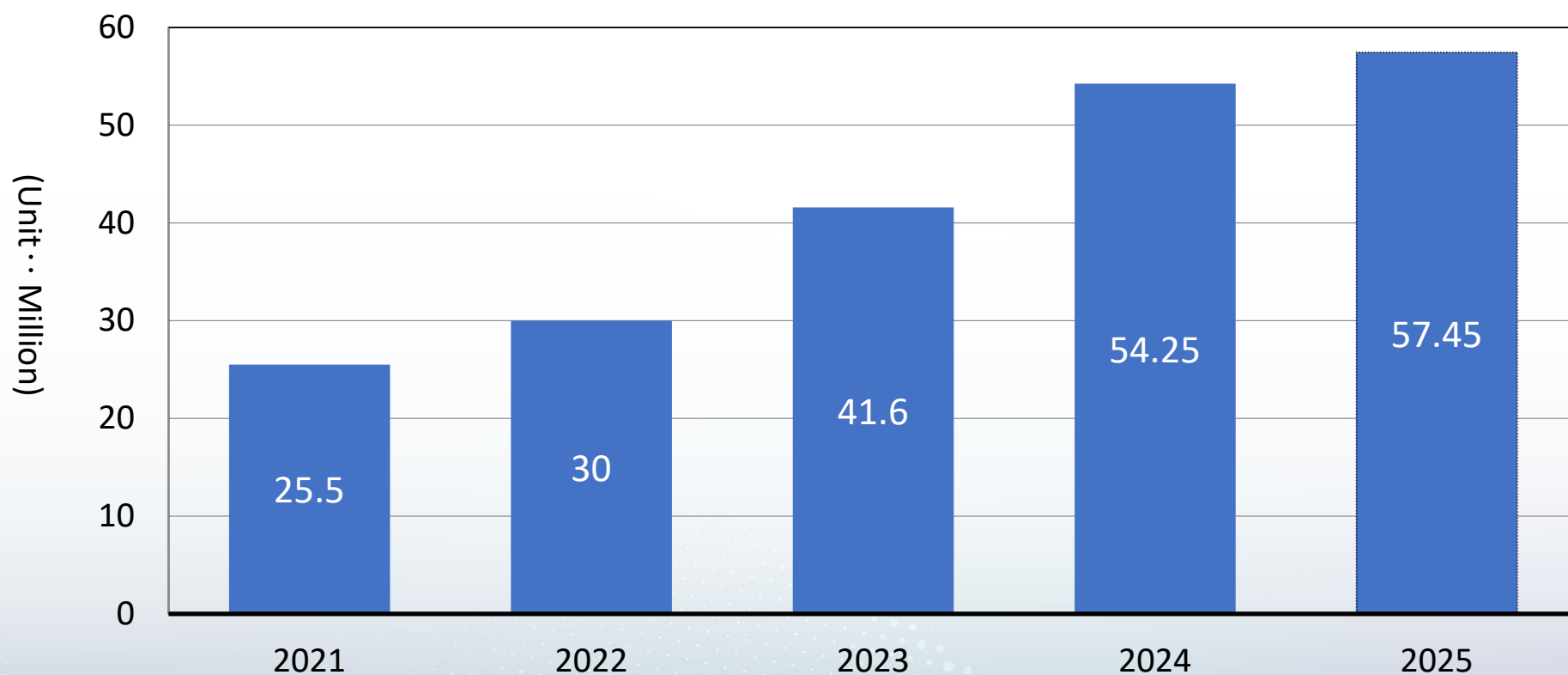
2024 online market sales performance of contact lens-related products:-
Sales data from the three major platforms (Tmall, JD.com, TikTok).



2023-24 Market share statistics of Chinese contact lens brands



04. Future Outlook: Production Capacity Planning



Estimated Monthly
Capacity
>5700M pieces

05. ESG & Sustainable Development

- Our company is committed to corporate sustainability, environmental friendliness, and the implementation of ESG principles



Personnel and Employees Welfare Policy

- ◆ Annual bonuses and profit-sharing are distributed based on performance.
- ◆ Regular labor-management meetings are held to enhance communication between both parties.

Energy Conservation Plan and Public Welfare Activities

- ◆ The newly constructed plant aims to achieve the "Silver-Level Green Building Certification."

Enhancement of Board Meetings and Operations

- ◆ Board members actively participate in operations, with a 96% attendance rate at board meetings, 95% attendance at audit committee meetings, and 100% attendance at compensation committee meetings in 2024



Environmental Management System

- ◆ ISO-14001
- ◆ Clean production technology and pollution prevention



Greenhouse Gas Inventory Standards

- ◆ ISO-14064-1
- ◆ Greenhouse gas inventory and reduction



Information Security Management System

- ◆ ISO-27001
- ◆ Identification of information risks and planning of protective measures



Occupational Health and Safety Management System

- ◆ ISO-45001
- ◆ Prevention and improvement of work-related injuries.

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Thank You

