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望隼科技股份有限公司

VIZIONFOCUS INC.

With your vision focus and clear

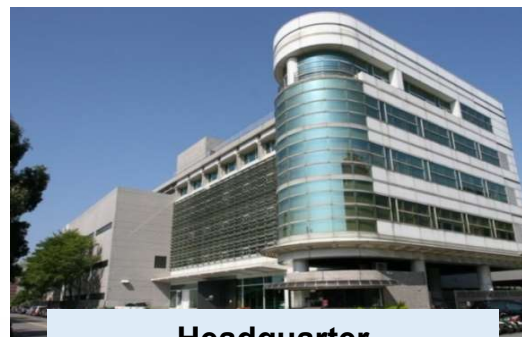


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Company Briefing

Company Name	VIZIONFOCUS INC.
Founded Date	2012.05.10
Headquarter	3F, No66, Youyi Rd., Zhunan Township, Miaoli County, Taiwan
Capital	NT \$ 579M (US \$ 18M)
Chairman/ General Manager	Shiou-Chuang Huang Angus Shih (Ph.D.)
Core business	Soft contact lens research & design, manufacturing, and trading.
Factory	Zhunan Headquarter, Taiwan Zhunan 2 nd Factory, Taiwan Jiangsu Danyang Factory, China
Capacity	54M pcs / Month



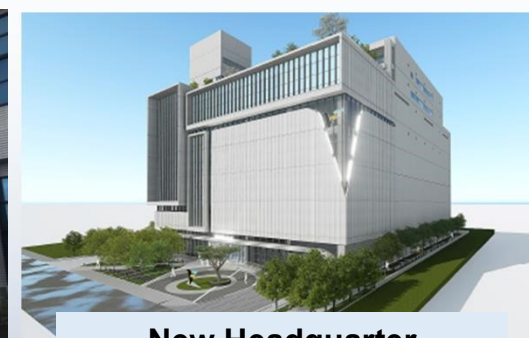
**Headquarter
Zhunan ,Taiwan**



Jiangsu factory, China



Zhunan 2nd factory, Taiwan



**New Headquarter
Zhunan ,Taiwan (2026)**

01. Business Overview : Consolidated Income Statements

(NT 1,000)	Y2024 Q3	%	Y2023 Q3	%	YoY
Net Revenue	2,240,248	100%	1,765,638	100%	27%
COGS	(1,368,681)	-61%	(1,090,137)	-62%	26%
Gross Profit	871,567	39%	675,501	38%	29%
Operating Expense	(205,579)	-9%	(128,421)	-7%	60%
Operating Income	665,988	30%	547,080	31%	22%
Net Non-operating Income	23,342	1%	17,086	1%	37%
Profit Before Tax	689,330	31%	564,166	32%	22%
Net Income	546,717	24%	447,929	25%	22%
Net Income (Loss) Attributable to Shareholders of the Parent Company	500,320	22%	377,665	21%	32%
EPS*	8.89		7.25		23%

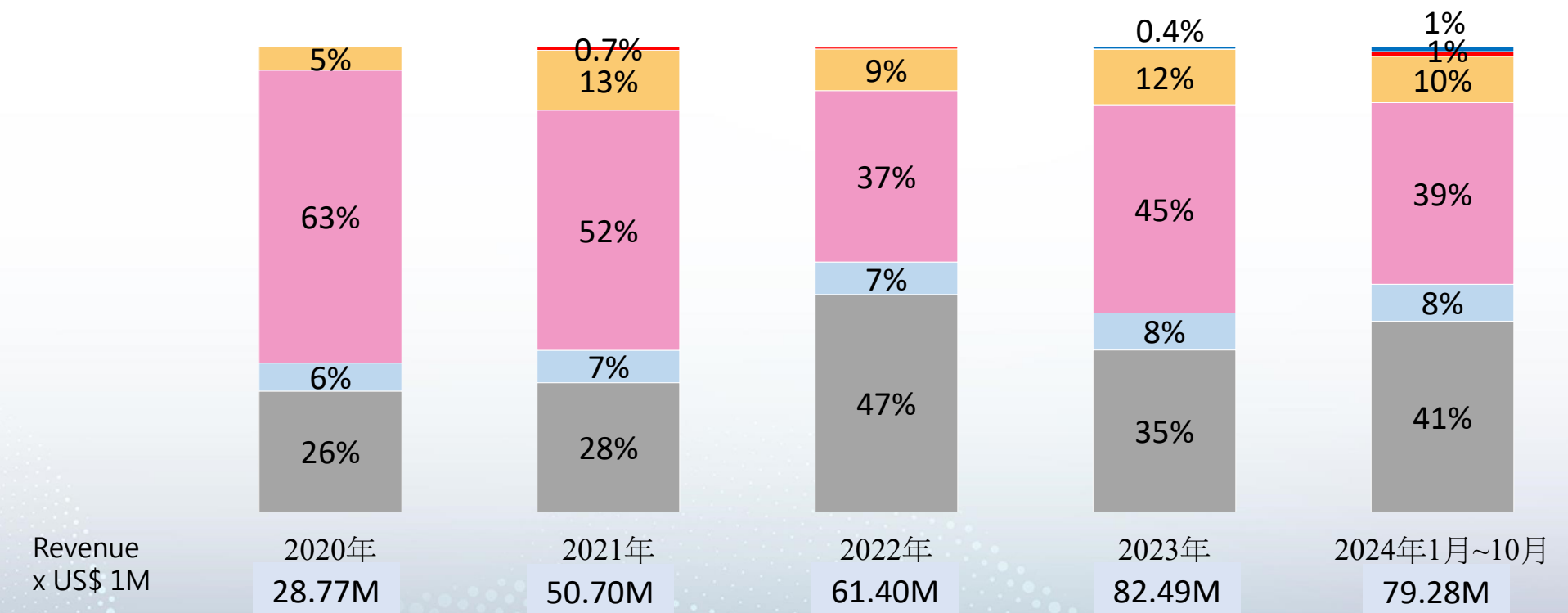
* : EPS calculation base on 57,886,700 shares.

01. Business Overview : Revenue Composition & Trend



01. Business Overview : Revenue Composition by Product

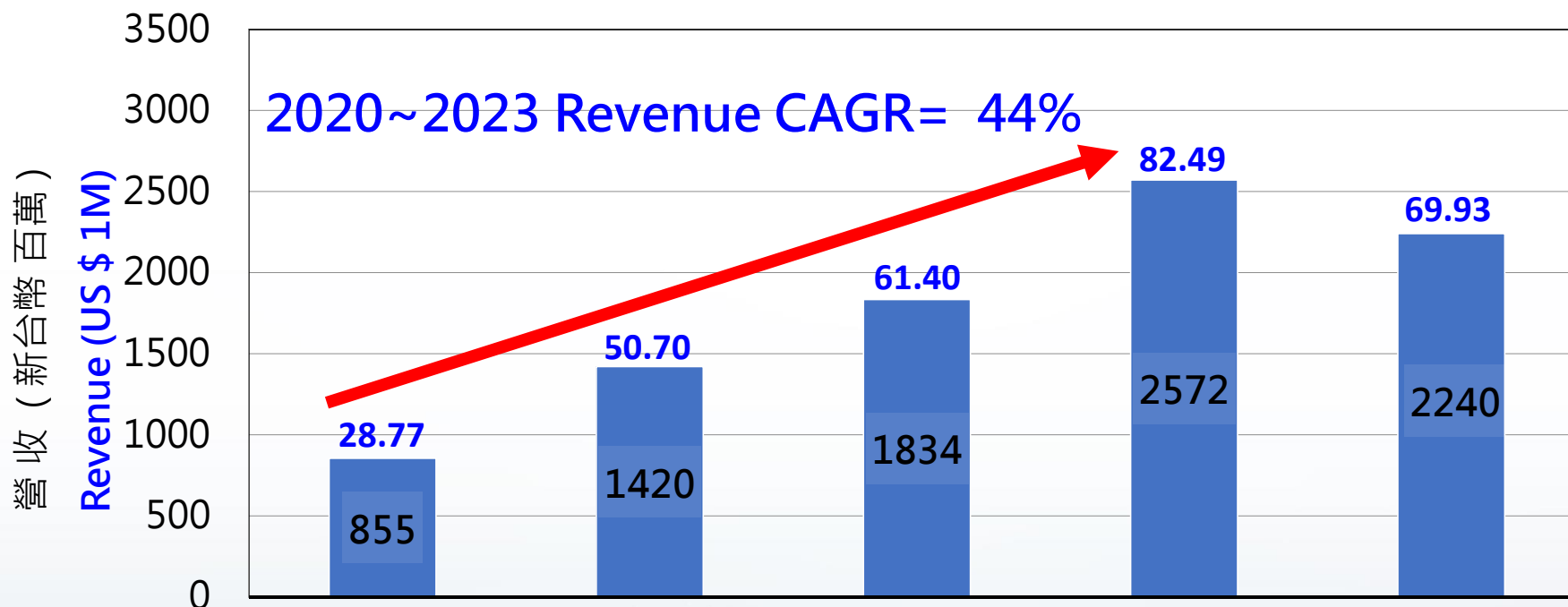
■ 一般透片 Tint
 ■ 濾藍光-透片 BLB Tint
 ■ 一般美瞳片 Color
 ■ 濾藍光-美瞳片 BLB Color
 ■ 功能型鏡片 Specialty
 ■ 矽水膠鏡片 Silicone Hydrogel



Remark :

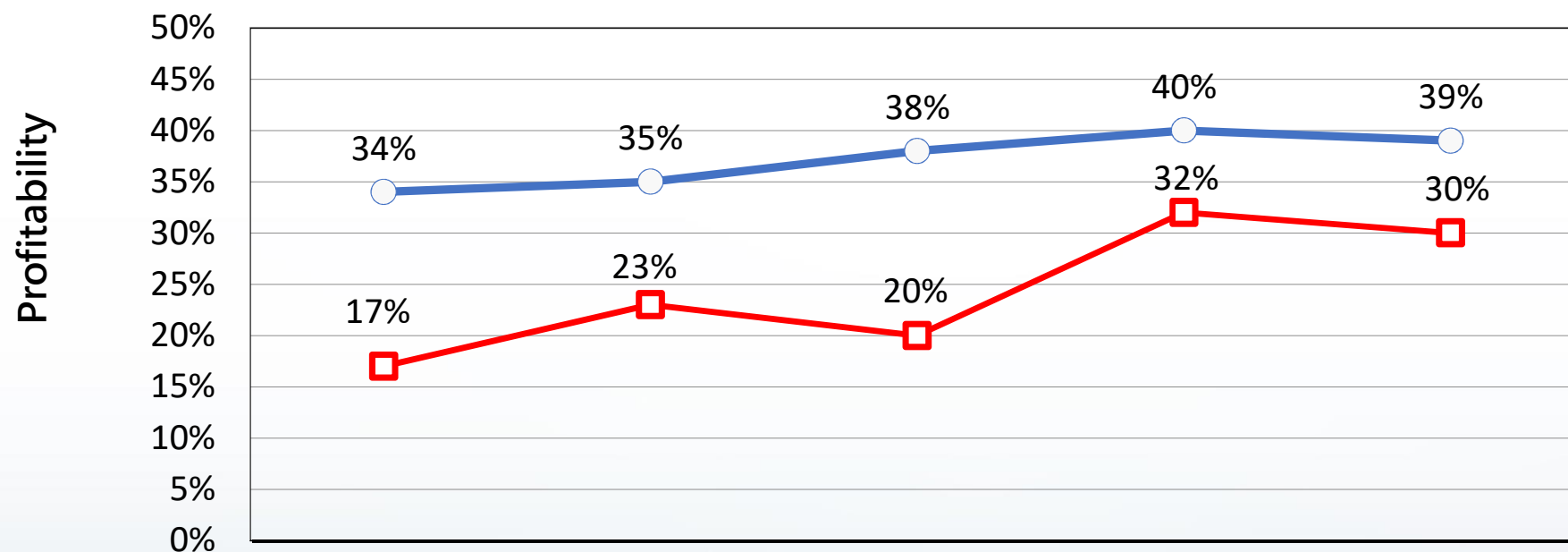
- 2024 Jan.- Oct. YoY +24%

01. Business Overview : Revenue & Profit



	2020	2021	2022	2023	2024 Q3
營 收 (新台幣 百萬) Revenue (US \$ 1M)	855 28.77	1,420 50.70	1,834 61.40	2,572 82.49	2,240 69.93
營 收 成 長 率 Revenue YOY	46%	66%	29%	40%	27%
EPS (TWD 1.0)	2.94	4.64	6.02	10.77	8.89

01. Business Overview : Profitability



	2020	2021	2022	2023	2024 Q3
毛 利 率 Gross Margin	34%	35%	38%	40%	39%
營業利益率 Operating Profit Ratio	17%	23%	20%	31%	30%

02. Prospect : Market Analysis

● 2024Q3 in China:

Top 3 E-commerce platform sales YOY @ 16%.

Tik-Tok YOY @ 123%.

E-Commerce still grows steadily, but highly competitive.

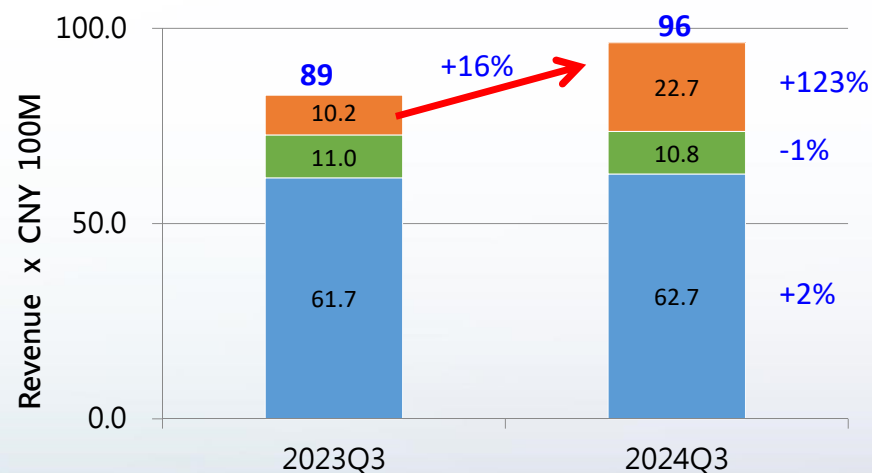
● Momentum of growth in 2025:

- China: SiHy products, 6-months replacement colors.
- Japan: G-2 Blue Light Blocking products.
- US: SiHy Products.

2024 Q3 Contact Lens Related Products
Market Share on Major E-commerce platforms.

(T-mall 、 JD.com 、 Tik-Tok)

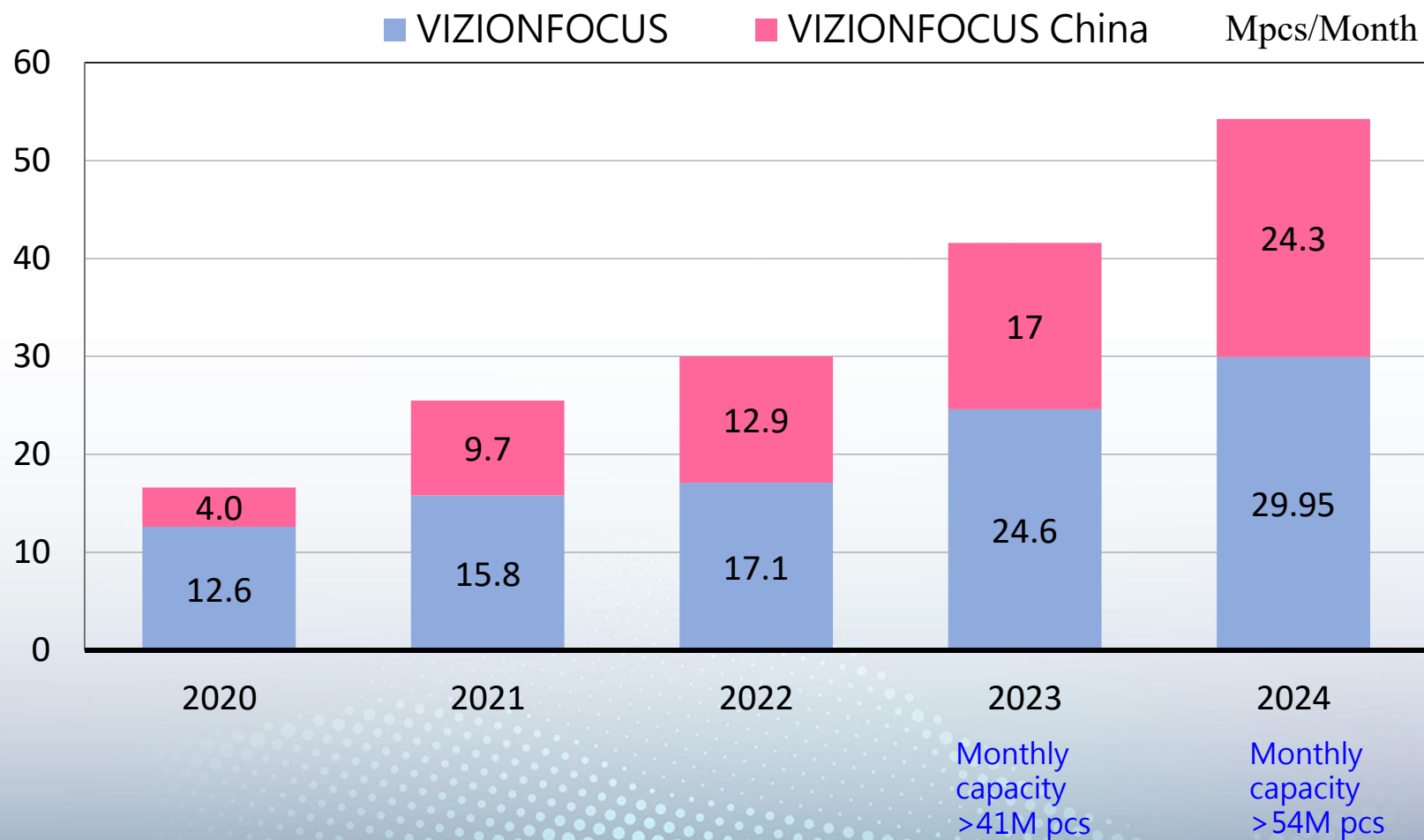
■ 天貓 ■ 京東 ■ 抖音



Reference:

1. Contact Lens & Care Products retail statistics in Sep. 2024 from SIGO Group.

02. Prospect : Production Capacity



03.Q & A

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Thank you!

