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望隼科技股份有限公司

VIZIONFOCUS INC.

With your vision focus and clear



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Company Briefing

Company Name	VIZIONFOCUS INC.
Founded Date	2012.05.10
Headquarter	3F, No66, Youyi Rd., Zhunan Township, Miaoli County, Taiwan
Capital	NT \$ 579M (US \$ 18M)
Chairman/ General Manager	Shiou-Chuang Huang Angus Shih (Ph.D.)
Core business	Soft contact lens research & design, manufacturing, and trading.
Factory	Zhunan Headquarter, Taiwan Zhunan 2 nd Factory, Taiwan Jiangsu Danyang Factory, China
Capacity	52.65M pcs / Month



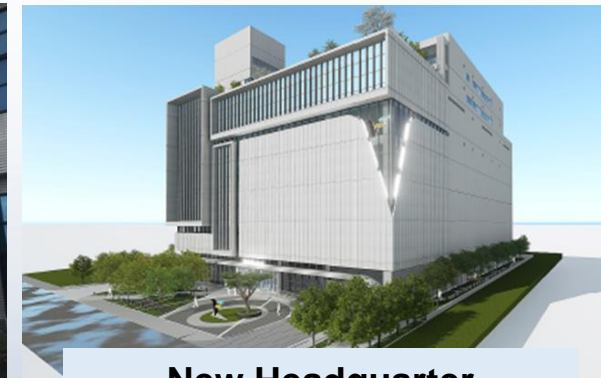
**Headquarter
Zhunan ,Taiwan**



Jiangsu factory, China



Zhunan 2nd factory, Taiwan



**New Headquarter
Zhunan ,Taiwan (2026)**

01.Business Overview : Consolidated Income Statements

(NT\$thousand)	Y2024 H1	%	Y2023 H1	%	YoY
Net Revenue	1,497,803	100%	1,062,131	100%	41%
COGS	(903,193)	-60%	(674,480)	-64%	34%
Gross Profit	594,610	40%	387,651	36%	53%
Operating Expense	(133,755)	-9%	(84,831)	-7%	58%
Operating Income	460,855	31%	302,820	29%	52%
Net Non-Operating Income	24,570	1%	1,350	0%	1720%
PBT(Profit before Tax)	485,425	32%	304,170	29%	60%
Net Income	389,447	26%	246,189	23%	58%
Net income (loss) attributable to Shareholders of the parent	355,576	24%	206,856	19%	72%
EPS*	6.41		3.98		61%

* : The EPS calculation has been based on 57,886,700 shares.

01.Business Overview : Revenue Composition & Trend



China Market 60%

2023 YOY +46%
2024 H1 YOY + 55%

Japan Market 36%

2023 YOY +30%
2024 H1 YOY +27%

Taiwan Market 4%

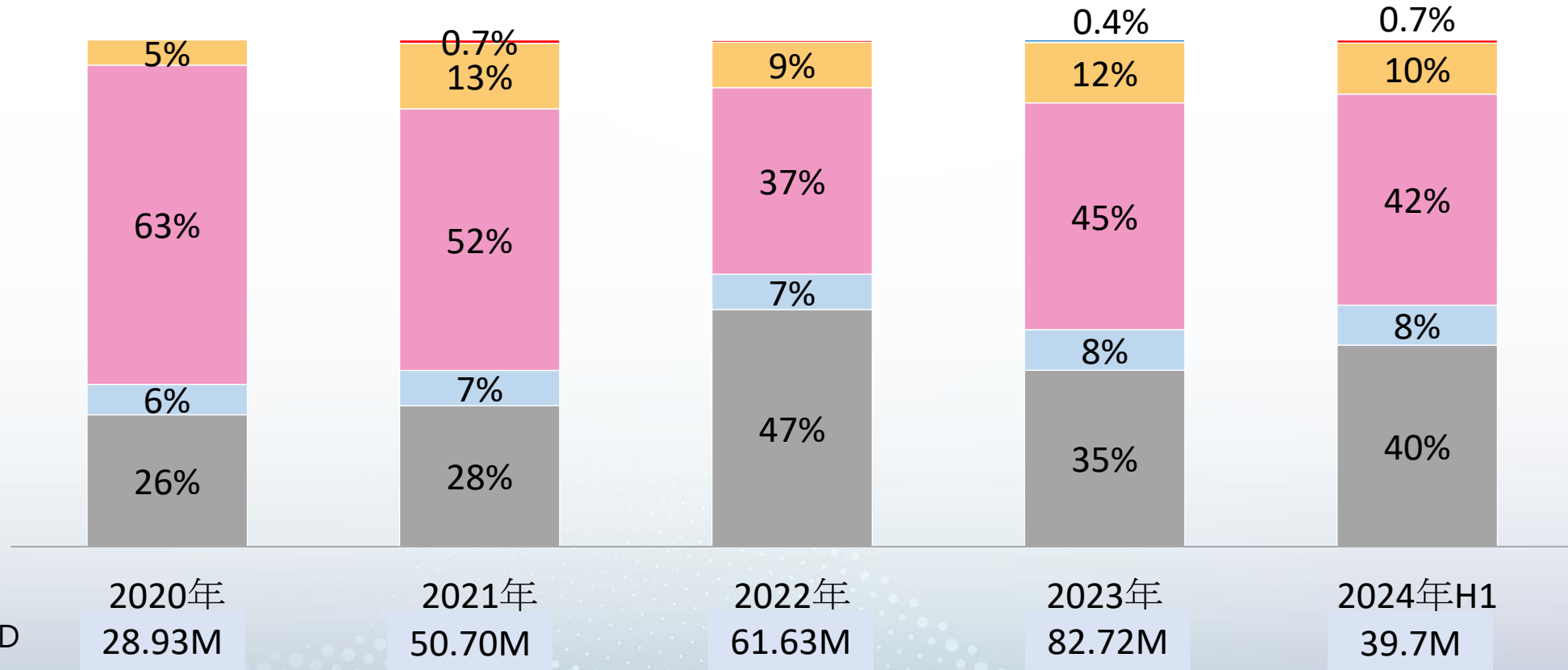
Southeast Asia

USA Market



01.Business Overview : Revenue Composition by product

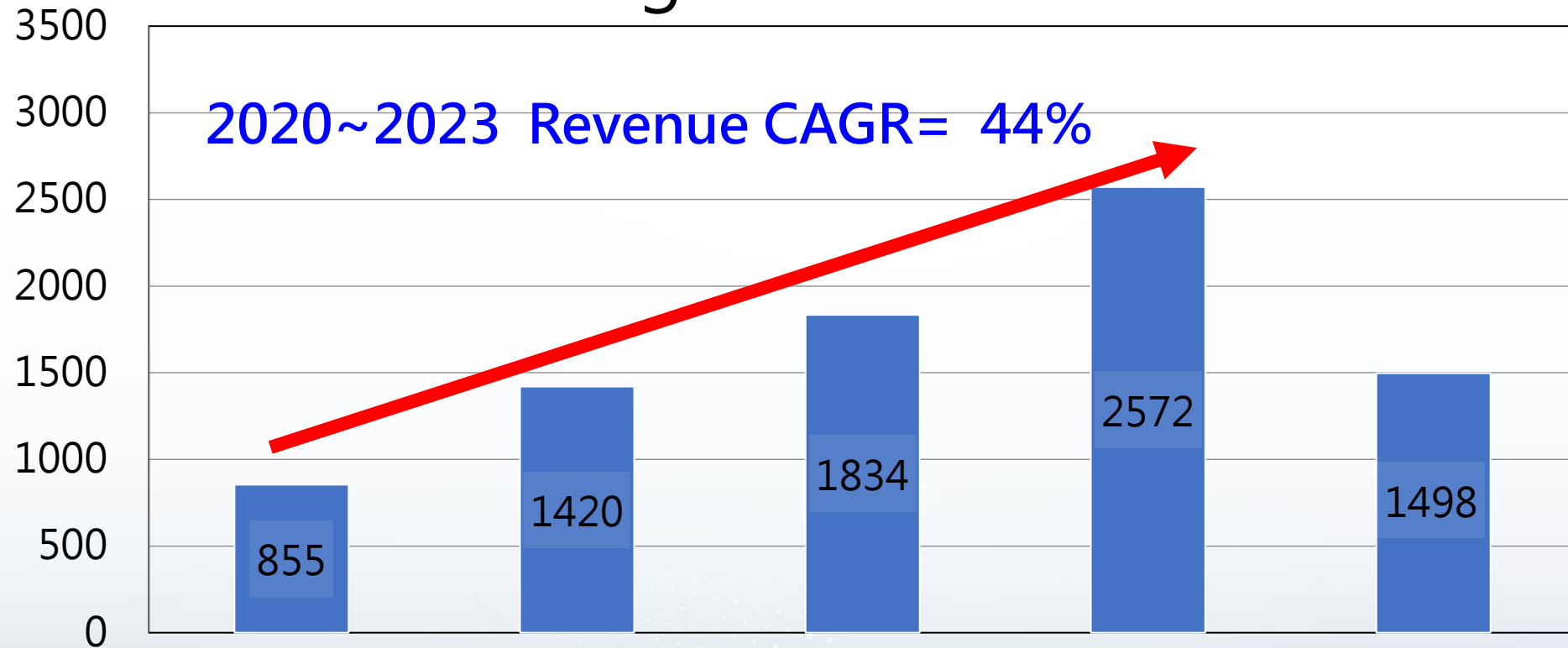
■ 一般透片 Tint
 ■ 濾藍光-透片 BLB Tint
 ■ 一般美瞳片 Color
 ■ 濾藍光-美瞳片 BLB Color
 ■ 功能型鏡片 Specialty
 ■ 矽水膠鏡片 Silicone Hydrogel



Remark :

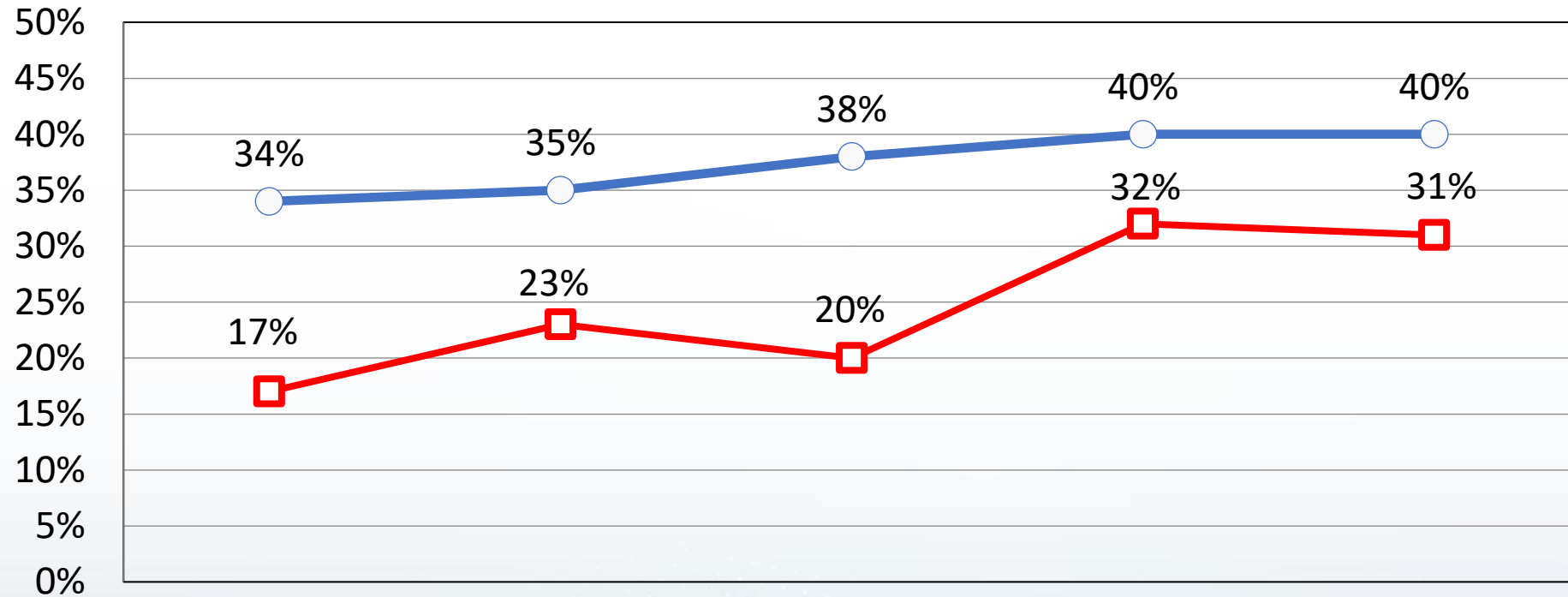
- 2024 Jan-Jun YoY +41%

01.Business Overview : Operational Result: Continuous Growing Revenue & EPS



x USD 1M	2020	2021	2022	2023	2024H1
Net Revenue	855	1420	1834	2572	1498
Revenue YOY	46%	66%	29%	40%	41%
EPS	2.94	4.64	6.02	10.77	6.41

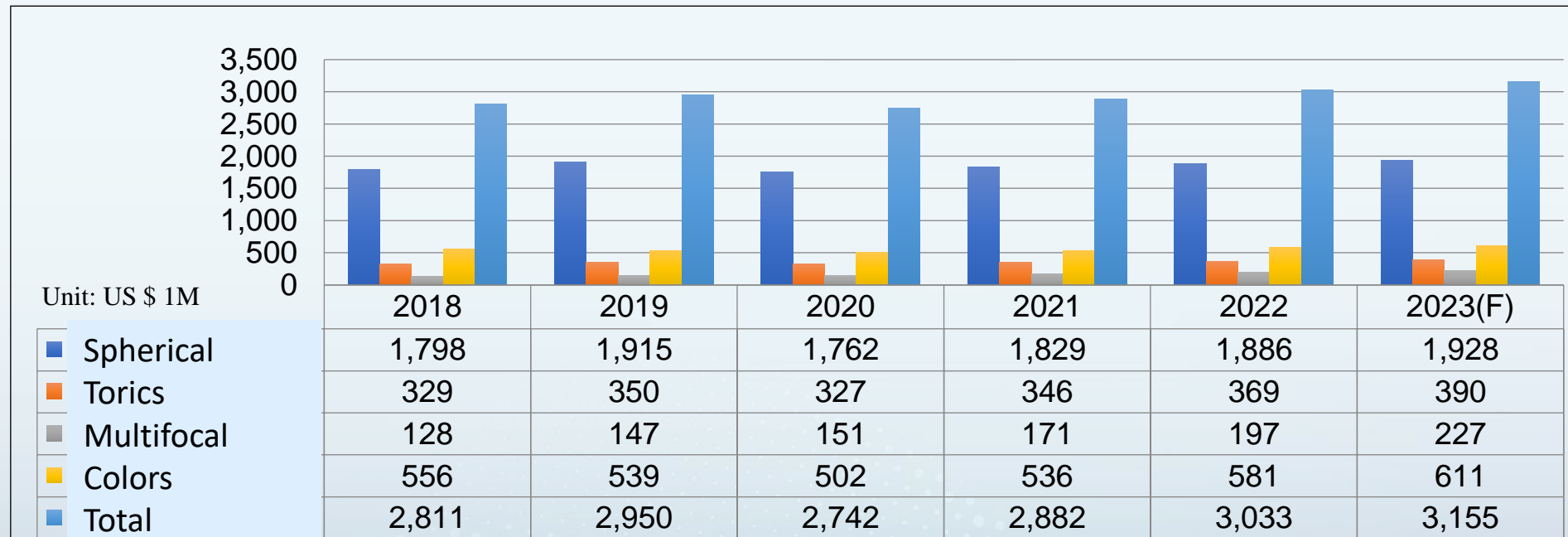
01.Business Overview : Operational Results: Continuous Growing Profitability



	2020	2021	2022	2023	2024H1
<div></div> Gross Profit Margin	34%	35%	38%	40%	40%
<div></div> Net Profit Margin	17%	23%	20%	32%	31%

02. Future : Japan Market Analysis

- At the same time, annual growth rate of Spherical @ 2.2% , Torics @ 6.7%, Multifocal @ 15.2%, and Colors @ 5.2% .
- VIZIONFOCUS will launch Toric, Multifocal, and 2nd Gen. Blue Light Blocking Lens in 2024.



02. Future : China Market Analysis

- E-commerce platforms, T-mall/JD.com/Tik-Tok/PDD, drive the growth rapidly. The former 3 with 16% YoY in 2024H1, while Tik-Tok at 123% .
- PDD, an cost-oriented platform, springs up during economic downturn in 2024. Bring up the proportion of half year disposable contact lenses, affecting the sales of daily color lenses. However, the shipment of silicone hydrogel (transparent film) is expected to drive revenue growth in the H2
- The 4 leading brands, Johnson & Johnson, Coopervision, ALCON, and B+L's share in former 3 E-commerce platforms declines from 25% in 2023H1 to 22% in 2024H1. Domestic brands are taking shares from 4 leading brands.

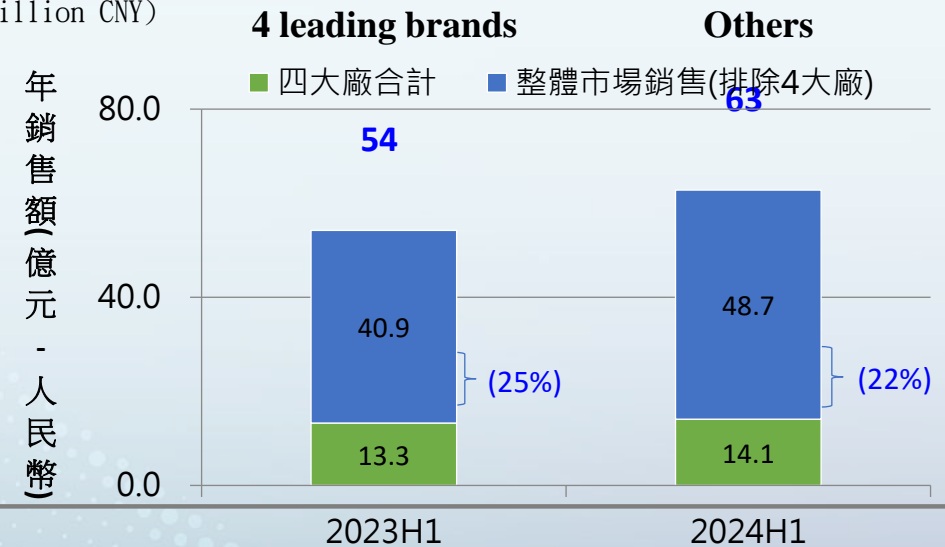
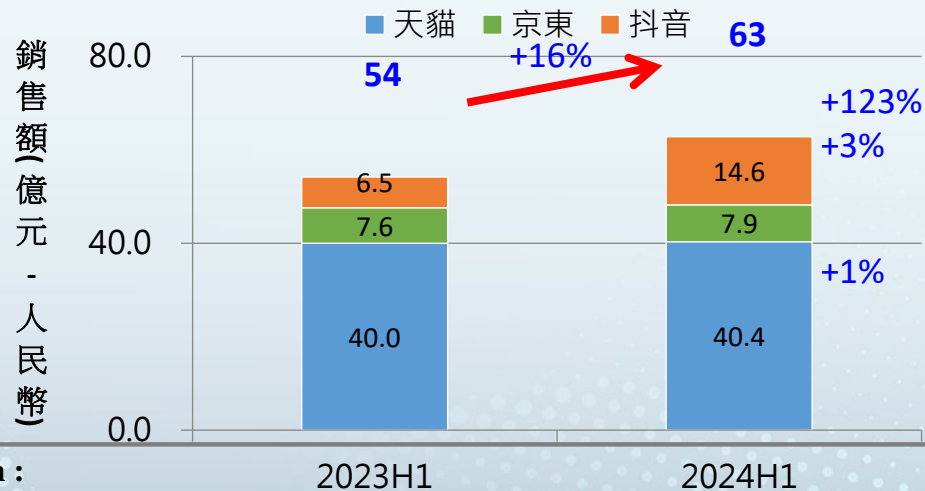
Market Share of the 4 leading vs. local brands.

Market Share of Major E-commerce platforms.

(Unit: 100 million CNY)

(T-mall 、 JD.com 、 Tik-Tok)

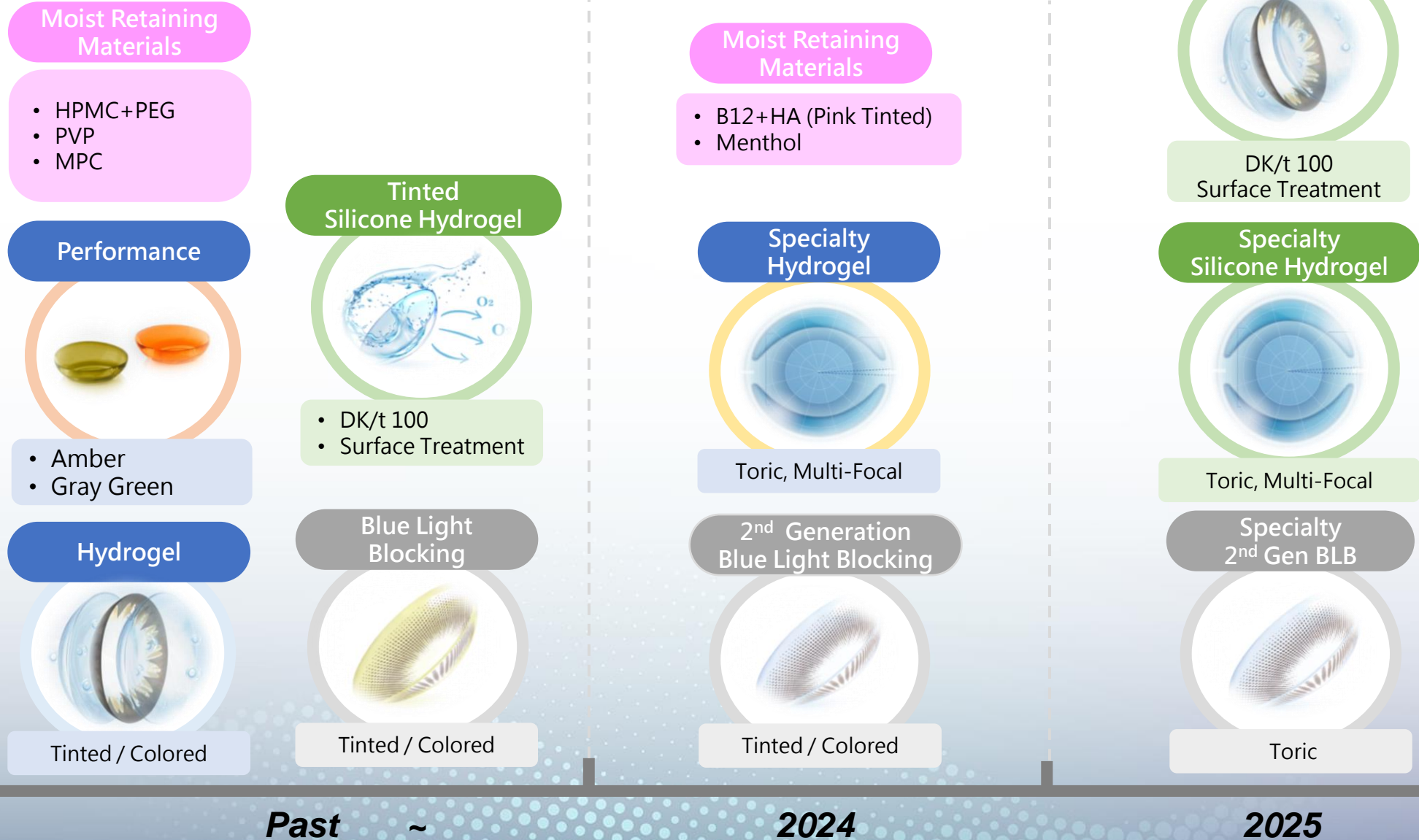
(Unit: 1000 million CNY)



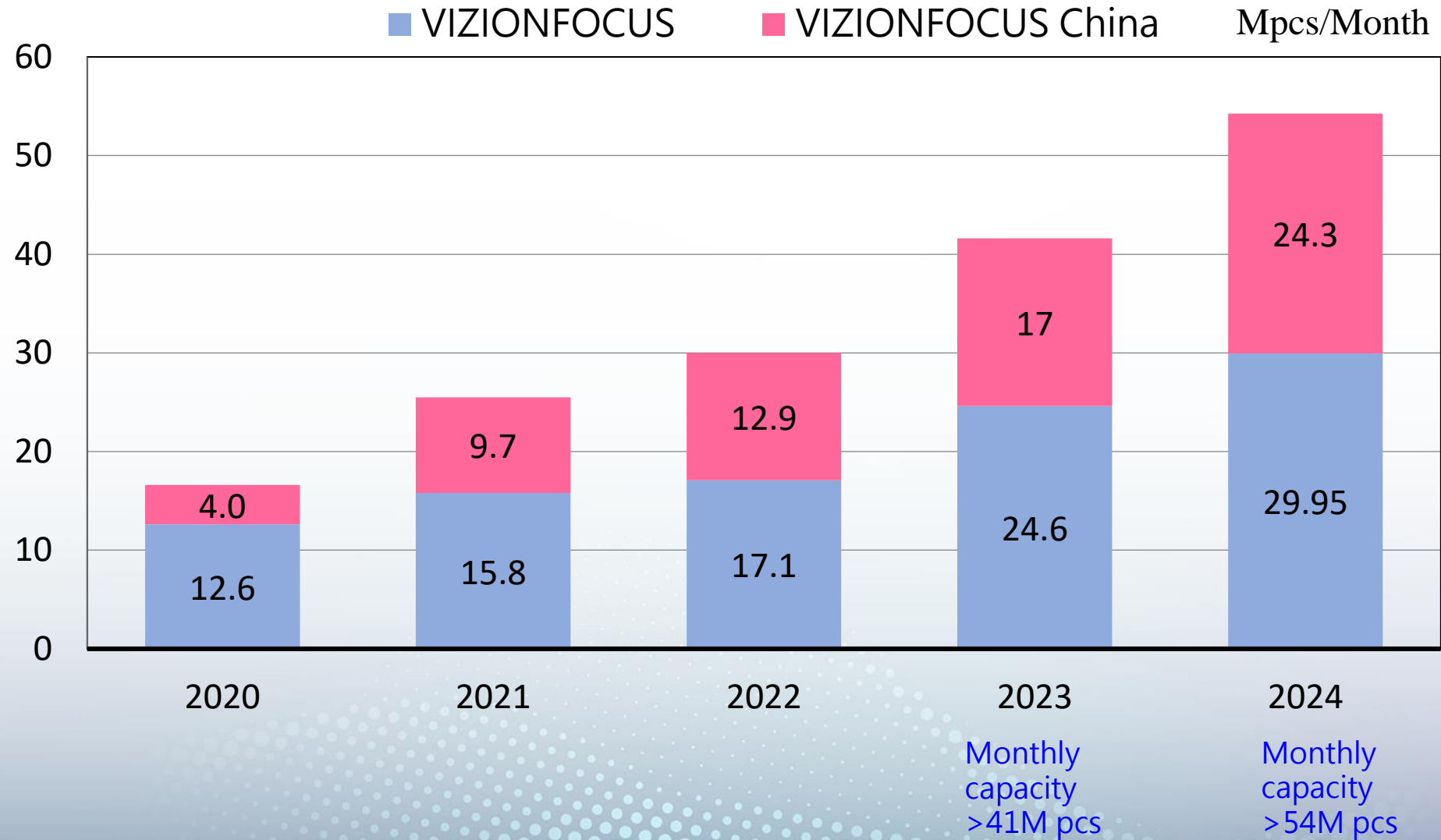
Quote from :

1. Business report by Sigo,2023

02. Future : Product Road Map



02. Future : Production Capacity



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Thank you!

